The NIO Power Solution

Chargeable, Swappable, Upgradable

NIO Power
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Reasons to Stay Away from New-Energy Vehicles

- Expensive Battery: 58%
- Poor Residual Values: 53%
- Costly Battery Upgrade: 52%
- Battery Safety: 52%
- Charging Inconvenience: 46%

Excerpted from Roland Berger’s “New Energy Vehicle Lifecycle Value Management and Challenges” published on March 2020, with 1,525 participants.
TESLA

Third-Party Charging Infrastructure

Home Charger

Proprietary SuperCharger Network
Better Place

Swap
“Chargeable, Swappable, Upgradable”

Smart Power Service System
NIO Users

- APP
- Center Display

Service Management

- Service Agent
- PC

Power Service

- Power Service Agent
- Power Mobile
- Power Home
- Power Charger
- Power Swap

(One-Click for Power My Home Charger Charging Map)
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<tr>
<th>Services</th>
<th>Other Brands</th>
<th>NIO</th>
<th>TESLA</th>
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<tr>
<td>Third Party Charging Network</td>
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<td>Home Charger</td>
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<td>Self-built Fast-Charging Network</td>
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<td>Valet Charging</td>
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<td>User cooperation</td>
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As of June 2020,

A total of 32 NIO Power Charging Station and 248 NIO Power Chargers have been installed.
Delivery soon
NIO Continue to expand the Power Swap network

Currently 132 stations in service, covering 58 cities.
The first retail purchasers can enjoy free lifetime power swap service. As of May 26, 2020, NIO has provided over 500,000 free power swap services cumulatively.
70kWh - 84kWh - 100kWh

- Continuous upgrade
- Flexible upgrade
Charging Map

600+ operators
320,000+ charging piles
As of May 2020, 350,000+ orders of One Click for Power completed, extending users’ journey by over 100,000,000 km.
· **SHIELD**—Battery Platform
· **GRID**—Smart Route Planning System
· **OSS**—High Performance IoT
· **ATHENA**—Intelligent Simulation Platform
Chargeable, swappable and upgradable battery

Technology  Service  Business model