

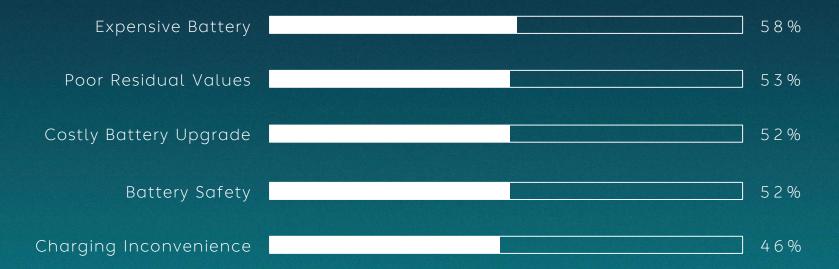
The NIO Power Solution

Chargeable, Swappable, Upgradable



Ganesh V. Iyer NIO US Managing Director, Global CIO

Reasons to Stay Away from New-Energy Vehicles



Excerpted from Roland Berger's "New Energy Vehicle Lifecycle Value Management and Challenges" published on March 2020, with 1,525 participants.

TESLA

Third-Party Charging Infrastructure

Home Charger

Proprietary SuperCharger Network

Better Place

Swap

"Chargeable, Swappable, Upgradable"

Smart Power Service System

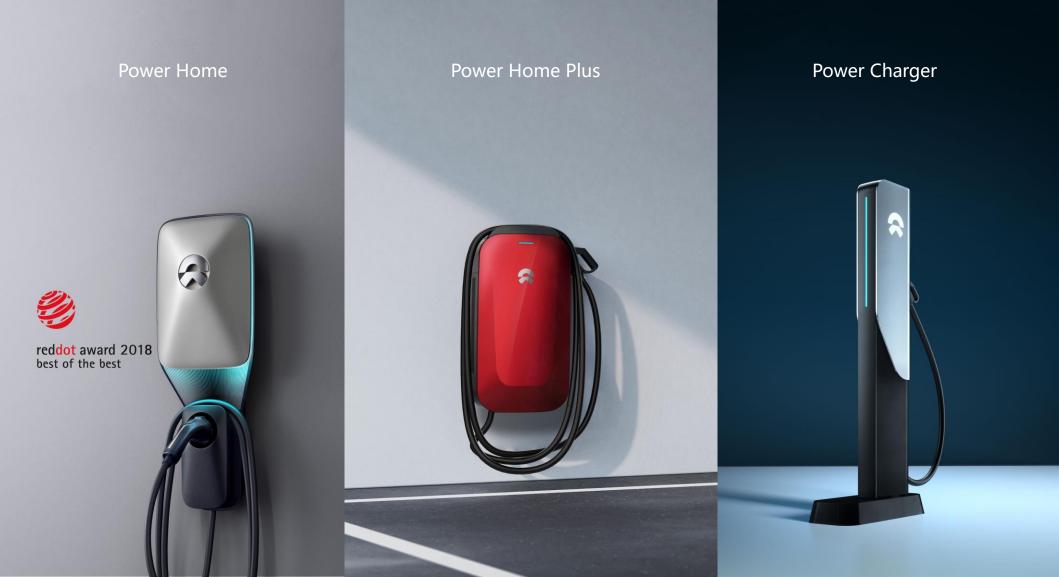


Charging Map)





	Other Brands	NIO	TESLA
Third Party Charging Network	•	•	•
Home Charger	•	•	•
Self-Built Battery Swap Network	×	•	×
Self-built Fast-Charging Network	×	•	•
Power Mobile Vehicles	×	•	×
Valet Charging	×	•	×
User cooperation	Ο		О

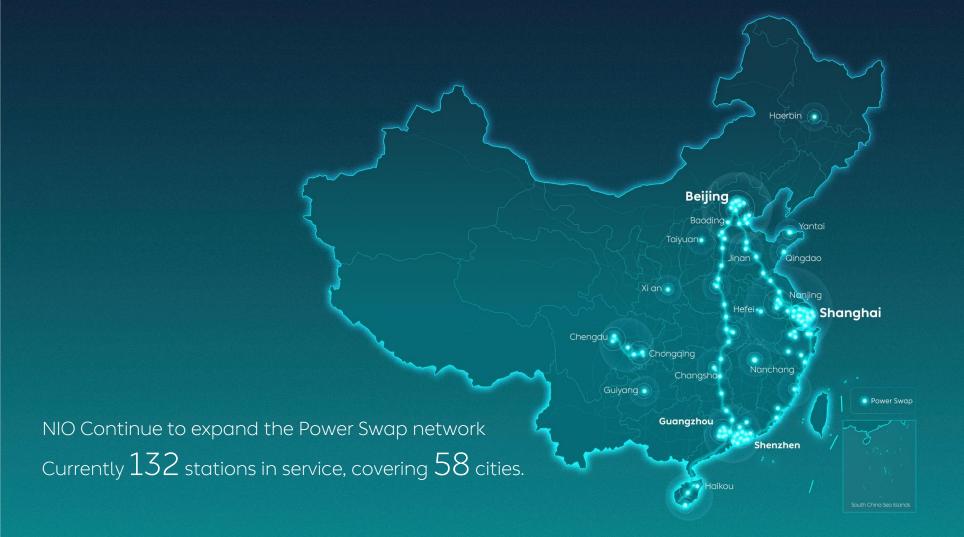


CHANGCHUN 34 BEIJING SHIJIAZHUANG KAIFEN XLAN 1 SHANGHAI CHONGQING 1 As of June 2020, **GUANGZHO** A total of 32 NIO Power Charging Station and 248 NIO Power Chargers have been installed

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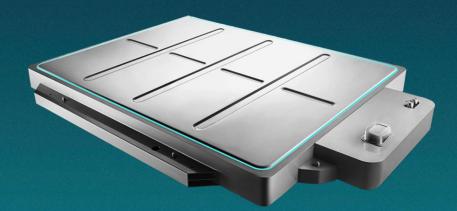


The first retail purchasers can enjoy free lifetime power swap service. As of May 26, 2020, NIO has provided OVER 500,000 free power swap services cumulatively.

70kWh - 84kWh - 100kWh



Continuous upgrade Flexible upgrade



Charging Map

600+ operators 320,000+ charging piles



As of May 2020, 350,000+ orders of One Click for Power completed,

extending users' journey by over 100,000,000 km.



- SHIELD—Battery Platform
- GRID—Smart Route Planning System
- **OSS**—High Performance IoT
- ATHENA—Intelligent Simulation Platform

Chargeable, swappable and upgradable battery



Technology

Service

Business model